

# **Introducing Equiom**

We are a global professional services provider, working with you to navigate the twists and turns on the journey towards achieving your ambitions.

Our proactivity and passion for progress will guide you forward, going beyond exceptional service to develop deep and meaningful client relationships. We provide an unrivalled breadth of bespoke end-to-end wealth protection and business support services to private clients, corporate clients and funds.

We deliver those services The Equiom Way – with passion, reliability and responsiveness.

# Accounting

We provide credit control, transaction processing and financial management reporting in addition to the preparation and submission of fully compliant tax and VAT returns.

#### Aviation

We provide a comprehensive range of aviation services to owners and operators worldwide including ownership structures, registration and management, VAT and financial reporting.

#### Company services

We incorporate and administer companies globally, enabling you to decide on the right jurisdiction and structure for your ambitions, offering fiduciary and tax support along the way.

# Compliance & Risk Management

We provide a full suite of compliance and risk management services to enable your firm to meet all the requirements of your local regulatory body.

# Crewing

We offer vessel owners and operators tailor-made crew employment services within dedicated crew structures, taking care of seafarer certifications and making sure all crew are paid efficiently.

#### Cybersecurity

We work with leading cybersecurity solutions provider, SureCloud to help you remediate the risks to assets, networks and data posed by cyber-attacks.

#### **eBusiness**

We guide you through key business decisions in this fast-moving sector, facilitating your access to a world class array of skills, experience and expertise.

# **Equiom Private Office**

We provide a bespoke premium service to meet the individual and complex requirements of private clients via a dedicated team delivering the highest level of professionalism.

#### **Funds**

We offer formation and administration solutions for funds, determining the correct vehicle to achieve your objectives with a focus on alternative asset class entities and special purpose vehicles.

# Hospitality

We support businesses in the hospitality sector to achieve their objectives by developing industry-leading outsourcing solutions, specifically designed for them.

# **Operational Yacht Support Services**

We fully support captains through delivering comprehensive onshore back-office support, providing peace of mind, enabling them to focus on the job at hand.

#### **Payments and Collections**

Through our specialist Bacs-approved bureau, we manage payments and collections to your suppliers or employees, ensuring they are prompt, accurate and supported by extensive reporting.

#### **Payroll**

We ensure payroll is accurate, compliant and on time, calculating net pay, tax, pensions and other deductions and taking into account changing legislation.

#### **Real Estate**

We provide professional advisory, ownership structuring and administration of real estate portfolios across multiple market sectors including residential, commercial, retail and leisure.

# **Shipping**

We act as the Isle of Man Representative Person for the owners and operators of a wide range of ships.

#### Tax & VAT

We advise private and corporate clients and assist shareholders, settlors and beneficiaries with tax compliance obligations, solving diverse tax challenges for a wide range of clients.

#### **Trusts and Foundations**

We guide you through the complexities of local laws and regulations to establish the right structure for your needs, in the appropriate jurisdiction.

# Yachting

We provide multi-jurisdictional registration, structuring and VAT/tax advice in addition to customs advice and importation support for yacht owners and operators.



Whether you're a pioneering individual or a global corporation, we will work with you to navigate the twists and turns on your journey towards achieving your ambitions.

Contact us today to start the conversation equiomgroup.com