

Equiom

# Welcome to Equiom

Your Trust. Our Excellence.

The Equiom Way  
[equiomgroup.com](https://equiomgroup.com)







# Welcome to Equiom

For over four decades, Equiom has supported international corporations, high net worth individuals, and families worldwide with their fiduciary and related business support needs.



With offices in the leading international finance centres, we operate as a truly global entity, offering a comprehensive suite of professional and business support services. We deliver those services ‘The Equiom Way’ – with passion, reliability and responsiveness.

We take pride in using our global expertise, knowledge, and insight to create innovative and tailored solutions that drive our corporate and private clients towards their objectives.

Upholding our vision to excel in trust and corporate services across key markets, we are renowned for our top-quality service, expertise, integrity, efficiency, and industry-leading business performance.

Thank you for considering Equiom as your trusted partner on your journey to success.

Kind regards


**Jon Jennings**

Chief Executive Officer

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“We often refer work to Equiom, with whom we have built a long-standing working relationship, as we trust their knowledgeable and professional team to handle our client’s matters in the best possible manner.”

Intermediary referrer

## Why Equiom?

We aim to go beyond exceptional service to develop deep and long term client relationships, providing an unrivalled breadth of end-to-end solutions for private wealth structuring, family office management, institutional support, corporate structuring administration and accounting services. Our team of experts serve a diverse client base including private individuals, institutional entities, and corporate enterprises, ensuring their unique needs are met with precision and excellence.

### Core Services:

- Private Wealth & Family Office Services
- Luxury Asset Services
- Corporate Services
- Employee Retirement & Reward Services
- Governance Support & Solutions



### Wide Breadth of Services

To meet the needs of private, institutional and corporate clients



### 13 Locations

Across the globe



### 450+ People

Throughout Europe, the Middle East, Asia, and the Americas



### c£150bn Asset Value

Under administration

### Our values drive and define our business

#### Integrity

- A commitment to honesty, transparency, and ethical behaviour in all actions and decisions

#### Respect

- Working together to create a positive and harmonious partnership that fosters trust and enhances communication

#### Excellence

- Prioritising our client needs, exceeding expectations, and embracing commerciality by consistently delivering the highest standard of service, always



# Our Locations

Whether you are a pioneering individual or a global corporation, we will work with you to navigate the twists and turns on your journey towards achieving your ambitions.

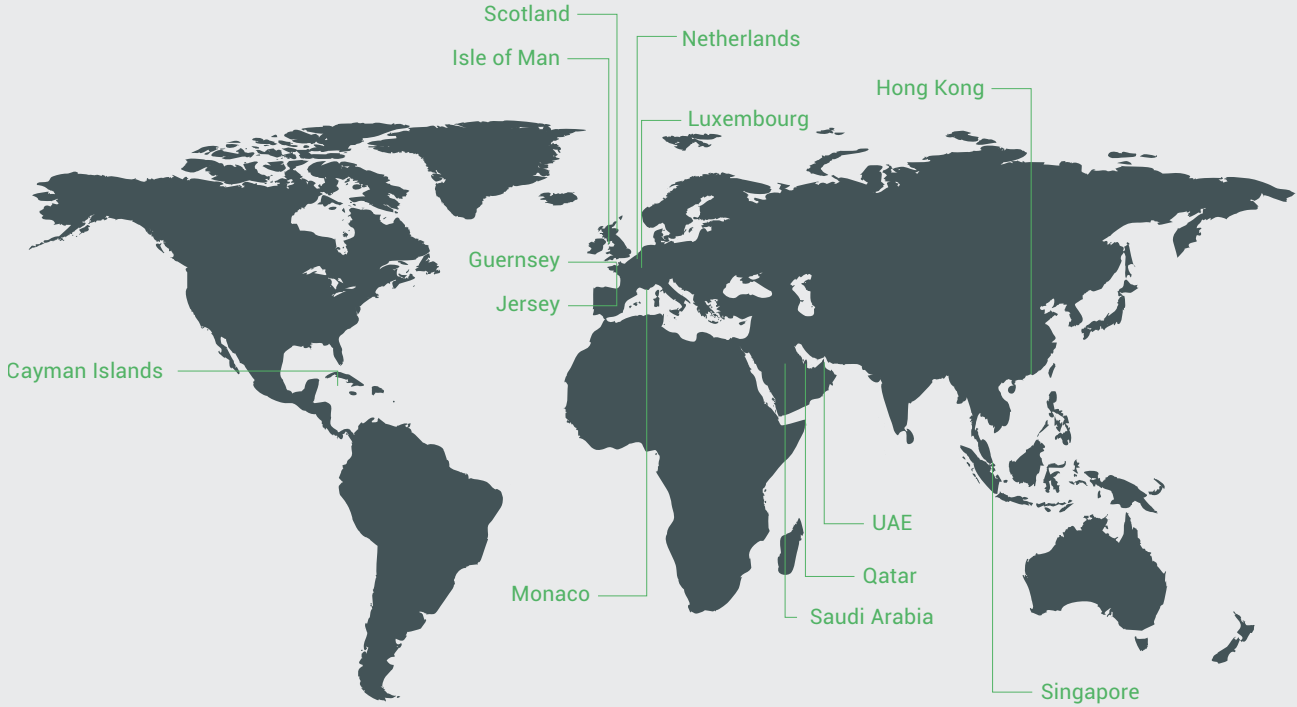
Equiom doesn't just have a global reach, but a global presence. With offices throughout Europe, Asia, the Middle East and the Americas, you're never far from our expertise.

## Europe

Our global presence extends to each of the Crown Dependencies, where our experienced teams offer a comprehensive range of fiduciary services and related administration, including a focus on luxury assets and bespoke family office services. Our Jersey team excels at supporting a wide range of corporate clients navigate new jurisdictions, maintain high standards of corporate governance and manage complex corporate structures. While Equiom Scotland is a premier provider of accountancy services for businesses. In Monaco, our team specialises in corporate and trust structures, ensuring full compliance with civil and common law requirements.

## Middle East

With our strategic presence in Qatar, Abu Dhabi, Dubai, the DIFC, and Saudi Arabia, Equiom's seasoned team offers tailored solutions for your business needs, whether you're already established or seeking expansion in the Middle East. We support foreign organisations in establishing their presence in the region while ensuring ownership protection. In the DIFC, Equiom extends a comprehensive suite of trust, fiduciary, compliance, and risk management services to individuals, family offices, and businesses.



## Asia

Equiom's Hong Kong team support businesses and their owners looking to establish or expand their operations in Asia. From setup and licensing to tax planning and regulatory compliance, we cover all considerations. Our experienced Singapore team offers expert guidance for individuals or businesses looking to establish or grow in Asia. We assist with structuring, licensing, tax compliance, and legal and regulatory requirements, ensuring a smooth journey into the vibrant Asian market.

## Americas

As an integral part of the Equiom group, our team based in the Cayman Islands specialise in the delivery of independent director services to a diverse range of clients. From emerging hedge funds to affiliated entities such as general partners and advisory boards, as well as asset managers, we cater to various needs in the alternative investment landscape. With a wealth of experience in corporate governance, we guide clients through setup and structuring processes with precision.



# Corporate Services



We pride ourselves on our director-led ethos which spans our footprint to enable global solutions. Leveraging our extensive network of experts, we combine international expertise with local knowledge to provide bespoke services including, fiduciary support, provision of key personnel such as company directors, non-executive directors, and nominee shareholders, outsourced business services, and corporate secretarial and administration services.

We are the trusted choice for institutional and corporate clients delivering solutions tailored to meet the needs of both local and global clients.

“Equiom are the go-to option for client recommendations as they have the perfect mix of international and local expertise capable of resolving the most complex legal and corporate structuring matters.”

Equiom Intermediary Partner

## Corporate Administration

We offer comprehensive corporate administration services to streamline business operations, including company formation, and SPV (Special Purpose Vehicles) administration. Our services include managing board meetings, handling regulatory submissions, and providing key personnel, including authorised individuals, allowing businesses to focus on growth while maintaining compliance and efficiency.

## Corporate Secretarial

We provide robust corporate secretarial services designed to maintain entities in good standing across multiple jurisdictions. Our offerings include compliance management, document drafting, board support, and entity dissolution, ensuring that all legal and regulatory requirements are met, and your company remains compliant and well-organised.

## Directorship Services

Equiom’s directorship services equip your business with the expertise and independent oversight necessary to thrive in today’s complex regulatory landscape. We can provide seasoned professionals to serve as independent directors for your onshore or offshore company.

Our corporate directors bring in-depth knowledge of company formation, structuring, administration, and regulatory compliance, ensuring your business is expertly managed and governed.

## Entity Formation & Management

Our comprehensive range of services is designed to assist you in managing the challenges of business operation and growth. We facilitate global expansion and streamline administrative tasks through our business-enabling services. Whether you are establishing a new entity or structure, entering a new jurisdiction or require support with existing operations our expertise ensures your needs are met with precision and professionalism.

## Islamic Finance

We offer a wide range of administration and accounting services to support Sharia-Compliant Investment Structuring, working with relevant advisers (including Scholars) to deliver investment solutions and wealth management services aligned with your ethical values.

## Financial Accounting & Reporting Services

Equiom’s expert accounting teams provide a comprehensive range of Financial Accounting & Reporting Services designed to help you make informed decisions and maintain full tax compliance. Our local specialists offer customised solutions to meet regulatory requirements across various markets.

## Corporate Direct & Indirect Tax Services

We guide, support and build effective structures that work in harmony with efficient tax strategies. Working closely with our client’s key stakeholders, we support our clients’ tax advisory requirements drawing on our substantial technical experience and knowledge in a variety of areas. These include financial services and investment funds, property real estate, fintech start-ups, e-Gaming, luxury assets acquisition and multi-sector corporate structuring for trading.



# Governance Support & Solutions



We understand that good governance is crucial for the long-term success of any organisation. Our professional team assists companies in establishing clear governance structures, enhancing decision-making processes, and improving overall accountability.

By partnering with Equiom, you gain access to a wealth of expertise and resources that ensure your company meets legal requirements and adheres to best practices. We help you create a governance environment that not only complies with regulatory requirements but also builds trust and confidence among stakeholders.

“The team’s technical expertise and professionalism has been of great assistance to our business. We are so pleased that we made the decision to cooperate with Equiom.”

Equiom Client

## Independent Director & Company Secretary Services

Our professional team acts as an extension of your organisation, helping you to navigate the regulatory landscape and providing compliance and risk support in accordance with the necessary legal framework. We support our clients in meeting any governance, risk and compliance challenges through our comprehensive suite of services and by offering you management solutions to ensure your company is structured correctly and is fit for growth.

## Outsourced Compliance & Risk Management Services

We provide outsourced money laundering reporting officers, compliance and risk management services, designed to ensure your organisation remains compliant with local and international regulations. We work with you to ensure robust systems and controls are in place and provide additional compliance or risk management support where needed. Our team of experts specialises in multiple sectors, from asset management, funds, fund managers, money payment services to private and investment banking, offering tailored solutions to meet your specific needs.

## Accounting & Tax Compliance

Our team provide comprehensive accounting and tax compliance services to ensure your business operations are accurate, compliant, and efficient. We empower our clients to make informed decisions and meet regulatory requirements while optimising financial performance. Our services include financial accounting, tax planning and advisory, tax compliance, management reporting, audit support, VAT services and payroll services including calculations, statutory deductions, and payments.

## Data Protection Advisory

We help businesses navigate complex data protection regulations in the UAE, DIFC, and ADGM. Our experts provide tailored solutions, including the design of data privacy frameworks, staff training, and outsourced Data Protection Officer services, ensuring your organisation remains compliant, secure, and well-prepared for regulatory challenges.



# Employee Retirement & Reward Services

International employee benefit plans are essential for employers aiming to attract and retain top talent, ensuring a committed and motivated workforce. We offer a wide range of trustee services tailored to meet the needs of both employers and employees.

“The team at Equiom add a lot of value to the development of the client experience and we look forward to continuing our work with them on existing clients and future opportunities.”

Equiom Intermediary Partner



## International Pension Plans

Equiom provides a comprehensive range of trustee services for international pension plans, designed to meet the diverse needs of multinational corporations and their employees. With extensive experience in managing international pension plans and in-depth knowledge of local and international regulations, we ensure your plan(s) meet all relevant requirements, reducing the risk of cross border non-compliance.

## Employee Benefit Trusts & Share Ownership Plans

At Equiom, we know how important it is to reward, motivate, and incentivise your workforce effectively. Employee Benefit Trusts (EBT) and Employee Share Ownership Plans (ESOP) are powerful tools to achieve this, and our comprehensive trustee services ensure these schemes are managed seamlessly, providing financial security, and building loyalty among employees. Our experience and commitment to excellence ensure effective management of your plans, enhancing employee engagement and retention, and aligning with your business goals.

## Carried & Co-Investment Structures

At Equiom, we manage structure design, implementation, and administration, letting you focus on core investments. We offer tailored

tax planning to maximise returns and minimise liabilities, ensuring financial success. Our clear communication and efficient benefit management create a positive investment environment. We provide regular updates and detailed reports for informed decision-making. Whether you need a carried interest structure for a private equity fund or a co-investment arrangement, our customised solutions align with your investment strategy and regulatory requirements.

## Middle East Workplace Savings & End of Service Benefit Plans

Equiom specialises in structuring and managing End of Service Benefit (EOSB) and Workplace Savings Plans in the Middle East, ensuring compliance with regional regulations.

With over 20 years of experience, Equiom is a market-leading trustee in the Middle East and Equiom Fiduciary Services (Middle East) Limited holds the prestigious role of Master Trustee to the DIFC Workplace Savings (DEWS) Plan.

Our team provides professional expertise in plan structure, funding strategies, and administration. Our services ensure that employees receive the financial benefits they are entitled to, enhancing loyalty, retention and satisfaction while ensuring legal compliance.

Equiom Fiduciary Services (Middle East) Limited is regulated by the DFSA.



# Private Wealth & Family Office Services

We specialise in helping affluent individuals and families enjoy their lives to the fullest. Our professional expertise spans multi-jurisdictional wealth and asset protection, succession planning, and wealth transfer solutions. We ensure comprehensive support for our sophisticated clientele, enabling them to live their best lives with the assurance that their wealth is expertly managed, overseen and protected.

“Their adept handling of complex trust matters, coupled with transparent and timely communication, supports, and supplements our market leading proposition, to provide a best-in-class customer experience.”

Equiom Intermediary Partner



We are committed to supporting your private wealth and family office needs with professionalism and tailored solutions, ensuring that your success is sustained and enhanced for the future.

## Wealth Structuring & Succession Planning

We offer comprehensive private wealth structuring and business support services tailored to high-net-worth individuals and families. Our specialised teams ensure clients maintain control over their wealth while supporting their ambitions and ongoing success. Whether you require asset protection, succession planning, or efficient wealth provision for your family, our expertise covers your needs.

## Family Office Services

Our family office services are designed to simplify and enhance the management of your family's wealth. At Equiom, we provide comprehensive, tailored support. We offer solutions in wealth management, tax planning, estate planning, and more, all aimed at protecting, growing, and seamlessly transferring your wealth across generations.

## Trustee & Fiduciary Services

We provide independent trustee services and fiduciary services. We handle the establishment of trusts or foundations and administer them meticulously to maximise benefits. Services include maintaining legal and tax status, providing regular accounting and financial reporting, and much more.

## Private Foundation Services

Equiom specialises in the creation and administration of private foundations, offering a flexible structure for succession planning, asset protection, and philanthropy. We ensure that foundations comply with regulatory requirements while fulfilling the specific needs of founders, providing peace of mind and securing family legacies.

## Direct & Indirect Tax Compliance and Advisory Services

Our direct tax services offer comprehensive support for individual and corporate tax advice, estate planning, and annual compliance. We work with your advisors to minimise tax liabilities and enhance financial performance.

For indirect tax, our VAT and Customs Duty services ensure compliance with regulations. We provide strategic advice, transactional support, dispute resolution, and act as your VAT agent, handling complex customs procedures. Our training services equip your teams to manage VAT effectively.

## Financial Accounting & Reporting Services

Equiom's expert accounting teams provide a comprehensive range of Financial Accounting & Reporting Services designed to help you make informed decisions and maintain full tax compliance. Our local specialists offer customised solutions to meet regulatory requirements across various markets.

# Luxury Asset Services



Our experienced team guides private and corporate clients in acquiring and managing luxury assets such as private jets, superyachts and high-end properties.

We support all aspects of luxury asset ownership, including yacht brokerage and management, tax-efficient ownership structures, succession planning, multi-jurisdictional aircraft registration and administration, and management oversight of real estate portfolios.

Our services offer the highest level of care and expertise tailored to our clients' unique needs, ensuring smooth transactions, effective ownership structures and relief from administrative challenges.

"We can always rely on Equiom to protect our interest. In fact, Equiom has been nothing but a loyal friend to the family. Indeed, in Equiom we trust, in Equiom we prosper."

Equiom Client

## Corporate Structuring for Luxury Assets

Equiom's team of specialists offers expert guidance on the most effective structures for your luxury assets. We consider all aspects, including taxation, legal implications, and regulatory requirements, to provide solutions that are tailored to your specific needs. Our goal is to ensure your luxury assets are structured and managed to enhance their value and protect your interests. We provide comprehensive management services for yachts, private jets, high-value properties and other luxury assets. Our services include regular maintenance, oversight, financial reporting, and compliance management, allowing you to enjoy your assets without administrative burdens.

## Private Client & Family Luxury Assets Management

Luxury assets often form an integral part of our clients' lifestyle and identity. From aircraft and yachts to high-value residential properties, classic cars, wine and art collections, these assets represent not just investments but passions. With over 45 years of experience in private client services, we have deep technical understanding of these complex assets, allowing us to assist clients with all aspects of ownership and operation.

## Real Estate (Commercial & Residential)

Equiom's real estate services are designed to optimise the structure and performance of your investments. We provide comprehensive management oversight, ensuring your properties are maintained and managed to the highest standards. Our investment holding vehicles and collective investment solutions offer efficient ways to manage and grow your real estate portfolio.

Our debt restructuring services help optimise the financial performance of your real estate assets, while our tax advisory and compliance services ensure you meet all regulatory requirements. Whether you are acquiring high-value residential properties, looking to structure real estate within listed investment vehicle, or managing a portfolio of commercial real estate, our team of experts are here to support you every step of the way.

## Crewing Services

Our comprehensive crewing services are tailored to the unique needs of both vessel owners and operators, covering every aspect of crew management, from employment agreements and payroll to external legal advice. By handling these essential details, we allow you to concentrate on the strategic aspects of vessel operation.

*Please note this content has been carefully prepared, but it has been written in general terms to provide an overview of the services available across the Equiom group and should be seen as broad guidance only. The statement is not intended to suggest that each service listed is provided by all office locations. For more specific information, please contact our team or an office location of your choosing by emailing [enquiries@equiomgroup.com](mailto:enquiries@equiomgroup.com).*



# Our Offices

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## Middle East

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## Asia

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## Americas

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I'm really happy with the quality and breadth of services that Equiom offers – I've never felt that I need to do something that Equiom doesn't offer."

Equiom Client

For information on the regulatory status of our companies, please visit [www.equiomgroup.com/regulatory](http://www.equiomgroup.com/regulatory)

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