

Equiom

YACHTING

Welcome to Equiom

Equiom is a well-established, international professional services provider offering a range of innovative and effective business partnering solutions. We support corporations and high-net-worth individuals around the world with their fiduciary and related support service needs.

Equiom operational yacht support

Equiom's operational yacht support services are designed to meet the specific and unique needs of yacht owners and yacht captains around the world, in an ever-changing and increasingly complex financial and regulatory environment.

In addition to managing the yacht as a corporate entity, we can also support captains and crew, ensuring that the yacht and its crew are fully protected, taking pressure off the owner and enabling them to fully enjoy their valuable asset.



A partnership built on trust

We believe in building partnerships with clients and our emphasis on service and professionalism has won Equiom global recognition. Our dedicated specialist yachting team delivers a wide range of operational yacht support services, from assistance with the small things to full service packages, tailoring our offering to the unique needs of each captain and/or owner and giving them the freedom of choice.

Operational yacht support services

OPERATIONAL

- Day-to-day administration support
- Liaison with flag states
- Representative Person services
- Corporate ownership structuring and provision of directors
- Liaison with industry contacts and suppliers
- Ensuring appropriate insurance cover

TAX & VAT

- EU VAT and customs planning
- VAT registrations
- European fiscal representation
- VAT compliance
- Technical and transactional advice

FINANCIAL

- Budgeting and monthly management of accounts
- Cash book management and support
- Financial statements
- Financial planning for new builds and refits
- Issue and management of pre-paid credit/debit cards for crew

CREWING

- Bespoke crew management solutions
- Management of employer tax and social security liabilities
- Automated payroll
- Administration, reporting and controls
- Crew certification
- Vacation monitoring

WHY CHOOSE EQUIOM?

Equiom has a dedicated team of more than 30 highly experienced yachting professionals who have a detailed understanding of this complex industry. They are ready to meet the wide ranging needs of yacht owners and captains, with the ultimate aim of ensuring that their yachts are operated at optimal efficiency and safety.

- Worldwide presence, with offices in 16 jurisdictions
- In-house team of multi-jurisdictional legal, tax and VAT experts, enabling quick turnarounds and tailored advice
- A single point of contact for a comprehensive range of yacht services, acting as asset guardians throughout the yacht ownership cycle, from buy/build to sale
- Fees tailored to the individual needs of the yacht owner, resulting in no unnecessary expense
- Longstanding relationships with key industry players from marine financiers and insurance brokers to ship yards and yacht suppliers