

# Equiom

YACHTING

## Welcome to Equiom

Equiom is a well-established, international professional services provider offering a range of innovative and effective business partnering solutions. We support corporations and high-net-worth individuals around the world with their fiduciary and related support service needs.

## Equiom yachting services

Equiom is proud to manage a portfolio of ownership structures for some of the world's most prestigious and valuable superyachts with all the hallmarks of outstanding service and dynamic, innovative solutions.

These exquisite, yet vulnerable assets demand the greatest level of protection and professional care. That is why our clients value the peace of mind of having an asset guardian like Equiom on board.



## A partnership built on trust

We believe in building partnerships with our clients and intermediaries. Our emphasis on client service and professionalism has won Equiom global recognition for its leading role in managing a varied portfolio of yachting and aviation clients. Our structures are bespoke and can be provided in a number of jurisdictions. The choice of jurisdiction is driven by our clients' needs and the specific business advantages that the chosen location offers.

## Yachting services

### YACHT OWNERSHIP

- Multi-jurisdictional VAT, tax and registration services
- Establishment and management of efficient ownership structures
- Customs and VAT advice
- Financial, management and VAT reporting

### IMPORTATION

- Formal importation into the EU providing free circulation and full VAT recovery
- Formal importation into the EU under commercial exemption
- Temporary importation into the EU for non-EU residents
- Formal importation into the EU and payment of VAT for private use

### TYPES OF OWNERSHIP STRUCTURE

- Commercial charter structures maximising VAT recovery
- Leasing structure with reduced VAT rate
- Temporary importation structure for non-EU owners
- Asset-holding structure ensuring limited liability for VAT-paid yachts
- VAT-paid asset-holding company

### WHY CHOOSE EQUIOM?

Equiom is an Authorised Economic Operator, providing the following benefits to clients:

- Bank guarantees are not required
- Security against VAT potentially due on importing goods is not required
- Fast-tracking of the importation paperwork and procedures is enabled

Equiom's clients also benefit from:

- In-house team of tax and VAT experts
- Innovative solutions providing security of ownership and effective VAT recovery
- Extensive EU importation expertise and experience